

## Healthcare Procurement Solutions/LabCorp Reference Laboratory Purchasing Program

### HIGHLIGHTS

---

Through its alliance with Laboratory Corporation of America (LabCorp), HPS provides members with leading edge testing and diagnostic technologies, a broad range of connectivity and productivity options, and a lab fee schedule that is unparalleled.

Highlights of the program include:

- ❑ **Pre-negotiated Deeply Discounted Fee Schedule**
  - Hundreds of Specially Priced Tests
  - Ongoing Competitive Price Monitoring
- ❑ **Patient Pricing Discounts** – HPS members have access to specially discounted patient pricing to ease the financial burden for uninsured and self-pay patients without requiring that the practice get involved in the billing.
- ❑ **Managed Care** – LabCorp is an in-network provider for more than 130 insurance plans as well as being the lone national contract provider for United Healthcare.
- ❑ **Connectivity and Productivity Solutions** – a wide range of connectivity options to tailor productivity solutions to the unique needs of each practice
  - Windows-based Electronic Interfaces
  - Web-based Communications and Results Reporting
  - Customized EMR-specific Interfaces

### Your Next Steps...

Contact Don McGahee or your local LabCorp representative to learn how the HPS-LabCorp program can benefit your practice and/or to request a confidential, no obligation savings evaluation at [don.mcgaher@healthcareprocurement.com](mailto:don.mcgaher@healthcareprocurement.com) or by phone at (678) 894-6169.