

WHO IS HPS?

THREE FACES OF HPS

- ✓ The Consulting – Focusing on what's best for the customer
- ✓ The GPO – Offering tailored programs for the non-acute market
- ✓ The Aggregator – Negotiating consistent pricing for all our members

THE CONSULTANT

- ✓ A personal consultant is assigned to every member account
- ✓ Viewed as a trusted advisor and advocate by our members
- ✓ Provides consulting services to our members, free of charge

THE GPO

- ✓ Keeps contract connections seamless to our members – we do the work for them
- ✓ Develops & implements customized programs for IPA's, PHO's, ACO's, and other groups
- ✓ Offers a complete portfolio of contracts, in addition to Premier, designed to meet member needs
 - ✓ Dedicated rep that handles food and non-healthcare business needs

THE AGGREGATOR

- ✓ One of the first sponsors to successfully aggregate the collective volumes of privately-owned non-acute facilities, providing consistent pricing for all HPS members
 - ✓ Consultant approach gives HPS the ability to influence member purchasing decisions
 - ✓ HPS has brought more than \$100 million in new business to our preferred supplier partners
 - ✓ HPS drives customer compliance and ask our partners to "measure our results"

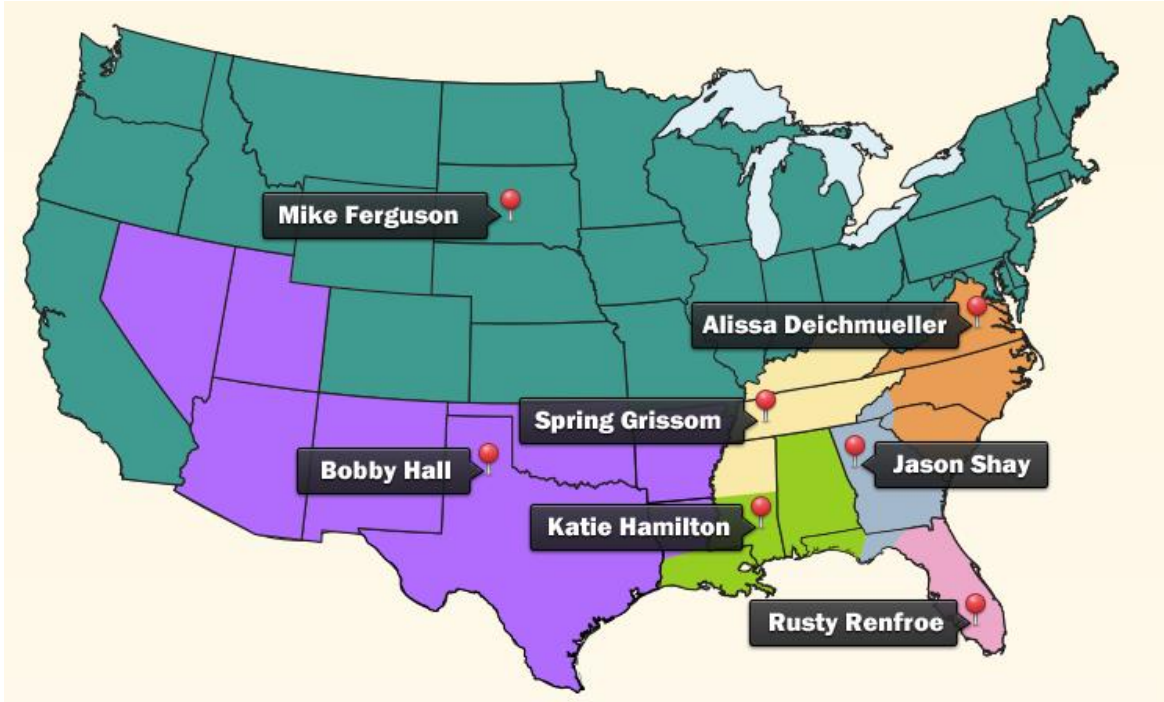
ONE GOAL

- ✓ HPS strives to distinguish & differentiate ourselves by doing the right thing for our members, honor commitments to our supplier partners and always maintain a high level of integrity.



@healthcareprocurementsolutions

HPS Business Development Consultant Territories & Contact Information:



Alissa Deichmueller
919-916-7506
alissa@healthcareprocurement.com
Bobby Hall
972-510-8470
bobby.hall@healthcareprocurement.com

Jason Shay
770-403-4799
jason.shay@healthcareprocurement.com
Katie Hamilton
334-558-5943
katie@healthcareprocurement.com
Mike Ferguson
214-263-7644
mike@healthcareprocurement.com

Rusty Renfroe
407-257-1966
rrenfroe@healthcareprocurement.com
Spring Grissom
731-267-6749
spring@healthcareprocurement.com

To learn more about our distinct competitive partnership, please contact any member of our HPS management team below or call our offices for assistance at 770-953-3026.

Don McGahee
Vice President
don@healthcareprocurement.com

Jeanna Terry
Director of Operations
jeanna@healthcareprocurement.com