



# **GE HealthCare GPO Group Buy Summary**

# Effective October 1 – December 31, 2022



Product Description	Premier Contract No.	Savings
Cardiovascular imaging systems	PP-IM-264	Save up to \$175,000 off contract
CT scanner systems & mobile CT scanners	PP-IM-265	Save up to \$456,500 off contract
General radiographic & fluoroscopy	PP-IM-266	Save up to \$53,600 off contract
Hemodynamic & electrophysiology monitors	PP-CA-477	Save up to \$11,500 off contract
Mammography equipment	PP-IM-267	Save up to \$72,600 off contract
MRI equipment	PP-IM-270	Save up to \$160,000 off contract
Nuclear medicine equipment	PP-IM-269	Save up to \$114,000 off contract
PET/CT systems	PP-IM-269	Save up to \$660,000 off contract
Ultrasound equipment	PP-IM-271	Save up to \$44,150 off contract

## Details

Premier GPO members can save up to **\$660k** off current contract price across 8 imaging and ultrasound categories during the Q4 Group Buy.

### Value Adds:

- Extended Warranties
- Upgrades
- Software
- Financing
- Leasing
- Trade-in allowances

# GE Healthcare Financial Service

GE's Healthcare Financial Service (HFS) team is a leading provider of financing solutions to the healthcare industry. With 45 years of experience, HFS helps customers improve their clinical, operational and financial outcomes by providing flexible offerings to meet their cash and technology needs. Through longstanding industry relationships and 30+ unique financial structures, GE can help customers manage through today's industry dynamics while also planning for the future



## Clinical Benefits

Acquire new technology today with flexibility for upgrades and future change



## Operational Benefits

Improve Technology Management and standardization



## Financial Benefits

Preserve cash flow and increase liquidity with predictable capital budget structures

## How can HFS help during these uncertain times?

- ✓ **Cash Flow Preservation** Short or long term leases and loans as well as Bridge to Budget options
- ✓ **Flexible payment options** Unique structured payment schedule to align revenues with expenses
- ✓ **Increased Liquidity** Monetize assets to leverage cash tied up in current install base
- ✓ **Predictable Capital Budget** Leverage Maxiservice for low total cost of ownership and streamlined consistent payment process for comprehensive GE solutions
- ✓ **Lock in current rates** for future planned capital expenditures



# Summary of Programs by Modality

## Imaging



### Premier National Agreement: PP-IM-269

Additional 4 - 9% discount off contract price – Save up to \$114k

- StarGuide
- NMCT 870 CZT SPECT/CT
- NMCT 870 DR SPECT/CT
- NM/CT 860 SPECT/CT
- NM/CT 850 SPECT/CT
- NM/CT 830 SPECT
- Xeleris 4 DR Workstation

Additional Value – Pick one of:

- Trade in Value + discount
- Extended Warranty
- Full-Service POS contracts signed during Q4 eligible for Continuity – continuous software & enabling HW enhancements (Up to \$30K value)

**NM**

### Premier National Agreement: PP-IM-265

Additional 8 - 12% discount off contract price – up to \$456k savings

- Revolution Apex
- Revolution Ascend
- Discovery RT Gen 3

Additional Value

Buy a digital/smart subscription configuration, get your first year included in your purchase (up to \$55k savings)

\*\* Requires 5-year subscription agreement

**CT**

### Premier National Agreement: PP-IM-270

Additional 10% discount off contract price – up to \$160k savings

- Signa Artist Evo 1.5T
- Signa Artist 1.5T Upgrades
- Signa Artist 1.5T
- Signa Hero 3.0T

**MRI**

### Premier National Agreement: PP-IM-266

Additional 9-26% discounts off contract price

- Definium Tempo X-ray Room
- AMX Navigate Digital Portable

**General X-ray**

# Summary of Programs by Modality

## Imaging



### Premier National Agreement: PP-IM-267

Additional 12 - 30% discount off contract price – Up to \$72K savings

Senographe Pristina Mammo System

- SenoBright Contrast Enhanced mammography
- Pristina Dueta self compression

Additional Value – Pick one value-adds (\$20K savings)

- Trade-in + synergy discount
- Extended warranty up to 12 months
- Full-Service POS contracts signed during Q4 will be eligible to receive Continuity – continuous SW & HW enhancements through the life of the service contract ( \$30K savings)  
\* min 3 year service agreement

**Mammography**

### Premier National Agreement: PP-IM-269

Additional 5 - 18% discount off contract price – up to \$600k savings

- Discovery MI Gen 1
- Discovery MI Gen 2
- Discovery MI Digital Ready - ES
- Discovery MI - Digital Ready (EX/EL)
- Discovery IQ Gen2 (3 Ring)
- Discovery IQ Gen2 (4 Ring)
- Discovery IQ Gen2 (5 Ring)
- Discovery IQ Gen 2- 3 Ring with Ody 5.0 Promotion

Discovery IQ 3 Ring with Advanced Q Clear Reconstruction promotion

**PET/CT**

### Premier National Agreement: PP-CA-477

Additional 5% discount off contract price – up to \$11.5k savings Mac-Labs

- CardioLabs
- ComboLabs
- Mac-Lab, CardioLab, & ComboLab HD Upgrades

**Invasive Cardiology**

### Premier National Agreement: PP-IM-264

Additional 3 - 13% discount off) of contract price – up to \$175K savings

- Innova IGS 620
- Innova IGS 630
- Allia IGS 730 IR
- Allia IGS 740 IR
- Allia IGS 730/740 OR/HOR
- Allia IGS 330
- Allia IGS 520
- Allia IGS 530
- Allia IGS 540

**Vascular Imaging**



# Summary of Programs by Modality

## Ultrasound

Premier Contract # PP-IM-271



**66% off List price**

Additional 4 % savings off contract  
LOGIQ E10 R3, E10 R3, LOGIQ Fortis

*Members can take advantage of up to \$25,000 in savings off the contract*

**Logiq E10 series or Logiq Fortis purchases only:**

*Receive best Tier pricing **and select one** of the following options.*

*Each has an estimated savings up to \$7,000*

1. Vscan Air Hand-Held Ultrasound
2. 6-month extended warranty

### Cardiovascular



**54 - 55% off List price**

Additional 3 – 4 % savings off contract  
Vivid E95 v206, Vivid S70N v206, Vivid IQ v206, Vivid T9 v206, EchoPAC v206

***Member can take advantage of up to \$16,921 in savings off contract***

**Vivid E95 offering only:**

*Receive best Tier pricing **and select one** of the following options.*

*Each has an estimated savings up to \$7,000*

- 1) Add strain functionality
- 2) Educate your team with 1 tuition for Vivid Academy on-site education course (including travel) and 4 tuitions for the Virtual Academy online education course (Strain and 3D/4D)
- 3) 6-month extended warranty

*\*The Vivid E95 group buy offering cannot be combined*

### Women's Health



**58 - 62% off List Price**

Additional 4 – 7% savings off contract  
Voluson Expert 22, Voluson E10 B21, Voluson E8 BT21, Voluson E6 BT21, Voluson S10 Expert, Voluson S8Touch, Voluson Swift, Voluson P8

***Member can take advantage of up to \$17,000 in savings off contract***

**Voluson E10 or Voluson Expert 22 offering only**

*Receive best Tier pricing **and select one** of the Following options.*

*Each has an estimated savings up to \$7,416*

- 1) 6-month extended warranty
- 2) Vscan Air Hand-Held Ultrasound

*\*The Voluson E10 group buy offering cannot be combined*

# Summary of Programs by Modality

## Ultrasound

Premier Contract # PP-IM-271



### ABUS



**30% off List price**

Additional 10% savings off contract  
• Invenia ABUS 2.0

**Members can take advantage of up to \$44,150 in savings**

Receive best Tier pricing and receive 6 month extended warranty (\$10K estimated value)

### Point of Care / Primary Care



**40 – 57% off List price**

Additional 4 – 8% savings off contract  
• Versana Premier, Versana Active, Vscan Air, Vscan Extend R2 Dual Probe, Venue R4, Venue Premier R4, Venue Go R4, Venue Go Premier R4

**Members can take advantage of up to \$11,877 in savings**

**Additional Value:** Vscan Air Included with purchase of a Venue R4, Venue Premier R4, Venue Go R4 or Venue Go Premier R4\*\*

\*\* Requires trade-in system

### ViewPoint Reporting



**55% off List Price**

Additional 3% savings off contract  
Viewpoint 6.12 purchases