

**Premier REACH™ categories****Advertising and Marketing Services  
Expires December 31, 2018**

Corporate branding, direct mailing, print, radio, television and Internet advertisements, websites, trade show booths, logo development, telesales, market research, billboards and stationery

Awarded suppliers: American Solutions for Business, Berry Network, Big Mountain Imaging, Burton & Mayer, BVK Direct, ST Printing & Communications, Wendling Printing

**Appliances and Related Products  
Expires March 31, 2018**

Refrigerators, freezers, dishwashers, stove ranges, ovens, microwaves, laundry machines (washers and dryers), and water heaters and softeners

Awarded supplier: Sears Commercial

**Batteries and Battery Products  
Expires July 31, 2018**

A full range of batteries and battery products, including rechargeable non-rechargeable, disposable, button cell and specialty medical batteries

Awarded suppliers: Artisan Power, Energizer Battery, Proctor & Gamble (Duracell)

**Can Liners  
Expires July 31, 2020**

Can liners used to store and transport various types of waste, including standard waste, infectious waste, biohazardous waste, chemotherapy waste, soiled linen, infectious linen and food service

Awarded suppliers: EcoSafe, Heritage, I.B.S. Solutions

**Ceiling Tiles, Panels and Systems  
Expires August 31, 2019**

Ceiling structural suspension systems, decorative and acoustical ceiling tiles and associated materials

Awarded suppliers: Armstrong World Industries, CertainTeed, USG Corporation

**Credit Card Services  
Expires November 30, 2017**

Equipment and services for processing credit card transactions, as well as secure online payment solutions

Awarded suppliers: Paymentus, Solupay Consulting, Sun Communications, USPAY Group

**Air Filtration Products  
Expires August 31, 2018**

Air filtration products used to assist in the heating, ventilation and air conditioning (HVAC) systems' air quality purification and control processes through the use of microfiber filtration materials

Awarded suppliers: Camfil Farr, HEPACART, Koch Filter Corporation, Tri-Dim Filter Corporation

**Background Check Services  
Expires February 28, 2018**

This category provides prospective employers with background checks and pre-screening of candidates. Services include background checks, drug screenings and license/reference/pre-employment verifications.

Awarded suppliers: eVerify.com, JD Palatine, MBI Worldwide, OPENonline, Pre-employ.com, Private Eyes

**Bulk Oxygen  
Expires October 31, 2017**

Bulk oxygen, carbon dioxide, nitrogen, nitrous oxide and other medical gases

Awarded suppliers: Air Liquide, Airgas, Linde (LifeGas), Praxair

**Car Rental Services  
Expires October 31, 2017**

The rental of automobiles for business and personal use

Awarded supplier: Hertz Corporation

**Cellular Voice and Data Services  
Expires July 31, 2018**

Mobile/wireless voice and data communication devices, plans and services

Awarded suppliers: AT&T Mobility (healthcare classes of trade only), Sprint Solutions, Verizon Wireless

**Conveying Systems: Elevators, Escalators and Other Products and Services  
Expires October 31, 2018**

Elevators, escalators (vertical and horizontal), automated walkways, dumbwaiters and freight elevators

Awarded suppliers: KONE, Otis Elevator Company, ThyssenKrupp Elevator Corporation

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## Premier REACH™ categories

### **Cylinder Gases**

**Expires October 31, 2017**

The rental, purchase and associated services for cylinder gases

Awarded suppliers: Air Liquide, Airgas, Linde (LifeGas), Praxair

### **Electrical and Plumbing Building Materials**

**Expires April 30, 2022**

Electrical and plumbing products and services used to assist in new, retrofit and renovation products

Awarded suppliers: Crescent Electric, Graybar Electric, WESCO

### **Equipment Leasing and Financial Services**

**Expires March 31, 2019**

Third-party leasing services that provide innovative capital equipment acquisition options and solutions to assist members with adopting the latest technology and/or upgrades while protecting against equipment obsolescence

Awarded suppliers: First Financial

### **External Defibrillators and Related Products**

**Expires May 31, 2019**

Manual and automated external defibrillators and accessories, such as non-disposable cables and leads, proprietary dispersive pads, batteries, storage cases and CPR-assistive devices

Awarded suppliers: Philips, Physio-Control, Zoll

### **Floor Care Equipment**

**Expires February 29, 2020**

Industrial-grade cleaning equipment, such as scrubbers, burnishers, vacuums and extractors, for the maintenance of hard and soft surfaces

Awarded suppliers: Diversey, Nilfisk-Advance, Tennant

### **Foodservice Equipment and Supply**

**Expires May 31, 2020**

Distribution of foodservice equipment and supplies, as well as kitchen design services

Awarded suppliers: Carter-Hoffman Corp., Edward Don Company, Hubert Company, Primex Wellness, US Foods

### **Document Management Solutions**

**Expires July 31, 2019**

Software-based systems and solutions that organize and manage electronic and paper documents throughout an organization

Awarded suppliers: International Business Solutions Alliance (IBSA), Ricoh USA, Standard Register Company

### **Energy Services: Procurement, Efficiency and Renewable**

**Expires December 31, 2018**

Performance-based supply-side energy management services, such as real-time online reverse energy auctions, energy procurement and energy efficiency services

Awarded suppliers: Brogdon Group, Hospital Energy, Next Generation Fuel, NRG Advisory, Trane

### **Executive Recruiting**

**Expires January 31, 2020**

Recruiting services of personnel at the director level and above, including chancellors, chief officer positions, clinical department chairs, deans, directors and vice presidents

Awarded suppliers: The Knight Group, Synergy, Witt/Kieffer

### **Fire, Life Safety and Security Systems and Services**

**Expires December 31, 2018**

Fire, life safety and security system products and the related scheduled and unscheduled services (such as design, installation, repair and general on-call maintenance)

Awarded suppliers: Cintas, Critical System Solutions, IDenticard, ODS Security Solutions, Siemens

### **Flooring Products and Services**

**Expires November 30, 2018**

Carpet rolls and tiles, resilient flooring (bamboo, linoleum, laminate, wood, vinyl), ceramic tiles, rubber flooring, artificial turf (AstroTurf) and related sporting arena-type flooring systems

Awarded suppliers: BBL Floors, Forbo Flooring, Johnsonite, Mannington Commercial, Shannon Specialty Floors, Shaw Industries, Tandus Flooring

### **Foodservice National Distribution**

**Expires June 30, 2018**

Broadline foodservice distribution and services for mainland United States

Awarded supplier: US Foods

## Premier REACH™ categories

### **Furniture and Systems, Casegoods, Seating and Accessories Expires December 31, 2017**

Furniture, cabinetry, casegoods, seating, ergonomics, accessories, restoration and repair

Awarded suppliers: Allseating, Durfold, Haworth, Herman Miller, Hill-Rom, Krueger (KI), National Office Furniture, Steelcase, Stryker

### **Gypsum Board and Drywall Expires August 31, 2019**

Gypsum wall, ceiling and cement boards, joint treatment systems and related finishing products (e.g. textures, plasters, setting compounds, exterior sheathing)

Awarded supplier: USG Corporation

### **Hardware and Software Resellers Expires September 30, 2017**

Companies that sell products and services such as computer hardware, computer software, computer peripherals, computer accessories and professional services

Awarded suppliers: CDW Government, PC Connection, Paragon Development Systems, Zones

### **High Density Mobile Storage Systems Expires June 30, 2018**

Solid steel shelving, rotary storage systems and related high density storage accessories

Awarded suppliers: LogiQuip, Montel Aetnastak, Quantum Medical, Spacesaver

### **HVAC Equipment, Controls and Services Expires December 31, 2018**

Chillers, air handlers, condensing units, roof top units, generator sets, control systems and services necessary to provide proper air quality and ventilation

Awarded suppliers: Daikin Applied, Trane

### **Inbound and Outbound Freight Expires May 31, 2019**

Suppliers that provide shipping services across the United States, Puerto Rico and Canada

Awarded supplier: Federal Express

### **General Laboratory Products, Equipment and Services Expires March 31, 2018**

General laboratory products used for the preparation, handling and/or storage of blood, blood products, laboratory reagents and consumables

Awarded suppliers: Beckman Coulter, Fisher, Helmer Scientific, Hettich Instruments

### **Hard Copy Document Shredding and Media Destruction Services Expires July 31, 2019**

Onsite and offsite shredding and the destruction of confidential hard copy paper and media, such as hard drives

Awarded suppliers: AMS Store and Shred, Shred-it

### **Health Science Books and Reference Materials Expires August 31, 2017**

Books currently in print in the United States (including, but not limited to, fiction, non-fiction and textbooks), electronic books, magazine subscriptions, anatomical charts, media products, audio books and customized publishing and promotional materials

Awarded suppliers: Hilton Publishing, J.A. Majors

### **Housekeeping Products Expires January 31, 2018**

Products which are used within all internal facility areas to disinfect and clean general surface areas and flooring

Awarded suppliers: 3M Company, Diversey, Procter & Gamble, Spartan Chemical Company, Wexford Labs

### **Ice Machines and Water Dispensing Products and Services Expires June 30, 2020**

Ice and water dispensing machines, stand-alone water dispenser units and under-counter healthcare grade refrigeration/freezers, and related services

Awarded supplier: Follett Corporation, Scottsman Ice Systems

### **Interior and Exterior Signage Expires February 29, 2020**

Interior and exterior signage that support building and/or brand recognition, spatial orientation and cognitive mapping. Signage may support informational, directional, identifying and regulatory messaging

Awarded suppliers: 2/90 Sign Systems, Mandeville, MDM, South Water

## Premier REACH™ categories

### **Laundry Products and Maintenance** **Expires December 31, 2018**

Detergents, bleaches, sours, softeners, starch, antichlor, specialty products (solvent boosters, label removers, mildew inhibitors, fungicides), shop towel dyes and mat kits, energy savings programs, evaluation tools and audits

Awarded suppliers: Ecolab, Gurtler Industries, Midlab, Procter & Gamble, Spartan Chemical, State Industrial Products, U.N.X.

### **Maintenance, Repair and Operations (MRO)** **Expires April 30, 2022**

Distribution of MRO supplies, including cleaning and office supplies, industrial supplies, daily operational supplies, consumables for laboratories and construction materials for plumbing, electrical and information technology

Awarded suppliers: AirSupply Tools, Grainger Industrial Supply, The Part Works

### **Medical and Surgical Products Distribution** **Expires December 31, 2021**

The distribution of medical and surgical products, IV therapy items, janitorial and sanitation materials and private label goods

Awarded suppliers: American Medical Depot, Buffalo, Cardinal Health, Claflin, Concordance, Henry Schein, McKesson, Medical Specialties Distributors, Medline, Owens & Minor

### **Mobile Storage Services** **Expires July 31, 2018**

Portable storage solutions, including self-storage containers, shipping containers and mobile offices

Awarded supplier: Mobile Mini

### **Moving Services** **Expires July 31, 2020**

Services to aid in interstate and intrastate, residential and commercial moves; includes packing/unpacking, crating/uncrating, moving heavy furniture and medical equipment, long-term container storage services, rentals and logistics

Awarded suppliers: Armstrong Relocation, Beltmann, Ewing Moving Service, HCR, SIRVA Worldwide, Stevens Worldwide, Wheaton

### **Lawn Care Services** **Expires October 31, 2018**

Landscape consulting, design, build, installation, excavation, exterior maintenance, tree care services and snow removal

Awarded suppliers: The Brickman Group, Northwest Companies

### **Managed Print Services, Devices and Accessories** **Expires December 31, 2018**

The professional services, software, hardware, equipment and accessories used to execute and manage print, faxing and scanning

Awarded suppliers: Guy Brown, Konica Minolta, KYOCERA, Pharos, Ricoh, Staples, Xerox

### **Medical Gas Pipeline Equipment, Services and Accessories** **Expires January 31, 2020**

Capital equipment (such as alarms, compressors, gauges, manifolds, outlets and pumps) that delivers gas throughout a facility

Awarded suppliers: Allied Healthcare Products, Amico, Boehringer, Ohio Medical

### **Modular Casework, Storage Systems and Mobile Carts** **Expires June 30, 2018**

Non-stainless steel modular casework, mobile computer carts, storage systems, warming cabinets and medical transport carts

Awarded suppliers: Groupe Lacasse, Herman Miller, InterMetro, Lakeside, MASS Medical, Solaire Medical, Stanley InnerSpace

### **MSDS Management Services** **Expires February 29, 2019**

Online material safety data sheet management tools, such as on-demand compliance, electronic solutions, consulting and training, indexing, cross-referencing, storing and filing electronic records

Awarded supplier: CloudSDS

## Premier REACH™ categories

### **Office Supplies and Business Services** **Expires July 31, 2020**

Routine office supplies, products and services that help run your business, including paper, toner, break room and janitorial supplies, technology, furniture, print service and promotional products

Awarded suppliers: American Office Product, Friends Business Source, Guy Brown, Materials Management Services, Office Depot, Staples

### **Paper and Janitorial Supply Distribution** **Expires October 31, 2017**

Distributors who provide janitorial and sanitation products, such as can liners, floor care, housekeeping products, paper towels and tissue, and soaps and lotions

Awarded suppliers: AFFLINK, Interline Brands/AmSan/ SupplyWorks, Hercules & Hercules, Materials Management Services, Network Services, Standardized Sanitation Systems (Triple S), Veritiv

### **Parking Management, Equipment and Services** **Expires August 31, 2019**

Parking management (snow/ice removal, valet, concierge, wheelchair assistance, lot/garage security), parking lot equipment and system design and layout

Awarded supplier: E&B Parking Services

### **Physical Therapy Products and Exercise Equipment** **Expires February 29, 2020**

Physical therapy products and exercise equipment used to provide therapy aimed at developing, maintaining and restoring maximum movement and functional ability

Awarded suppliers: Medcom, Performance Health Supply

### **Postage Meters and Mailing Systems** **Expires May 31, 2021**

Postage meters and mailing systems that are licensed by the United States Postal Service.

Awarded suppliers: FP Mailing Solutions, Pitney Bowes

### **Reusable Textiles and Textile Services** **Expires November 30, 2018**

Apparel, bedspreads, pillows, pillowcases, linens/sheets, blankets, robes, bath rugs, shower curtains, terry products (towels, curtains, etc.), window treatments, surgical textiles and hamper bags

Awarded suppliers: Above the Sill, American Dawn, Cube Care, Encompass Group, Medline Industries, Phoenix Textile, Silentia, Standard Textile, WebbShade

### **Paint and Related Sundries** **Expires February 29, 2019**

Coatings (paints, primers, sealers, acrylic block filters, varnishes, urethanes, oil stains, deck sealers) and sundries (brushes, ladders)

Awarded suppliers: National Paint Alliance, PPG Industries

### **Paper Towels, Tissues and Dispensers** **Expires September 30, 2019**

Paper towels, tissue and related dispensers

Awarded suppliers: American Textile Systems, Georgia-Pacific Consumer Products, Kimberly-Clark Professional, SCA Tissue, von Drehle

### **Pest Elimination Services** **Expires February 29, 2020**

The treatment and elimination of pests: bedbugs, cockroaches, rats, ants, mice, flies, spiders, stored product insects, stinging pests and occasional/seasonal invaders

Awarded suppliers: Ecolab, Orkin, Rentokil

### **Pool and Spa Care Products and Services** **Expires June 30, 2019**

Products that assist in maintaining balanced pool and spa chemistry, such as automated dispenser systems that control water quality and chlorine feed, pool chemicals, pumps and motors, cleaning attachments, water testing, filters and covers

Awarded supplier: Leslie's Poolmart

### **Purchasing Cards and Electronic Payables** **Expires October 31, 2018**

An electronic accounts payable solution

Awarded suppliers: American Express, Bank of America, PNC Bank National Association

### **Roofing Products, Systems and Services** **Expires May 31, 2018**

Built-up roof systems, single ply and multi membranes, tar pitch, polyvinyl-chloride (PVC), plastics, modified asphalt systems, solar and green roofing, caulking, tuck pointing, flashing, waterproofing, installation, repair, maintenance and emergency response

Awarded suppliers: Garland Company, Johns Manville, Simon Roofing (SR Products), Tremco

## Premier REACH™ categories

### **Service Awards and Promotional Products** **Expires May 31, 2019**

Products and offerings for rewarding staff, such as service and recognition awards and incentive points programs

Awarded suppliers: American Solutions for Business, Office Depot, Positive Promotions, Proforma Promographix, Standard Register, Staples

### **Specialty Foods Distribution** **Expires January 31, 2020**

Distribution of unique food products, such as seconds, overruns, discontinued and slightly imperfect products

Awarded supplier: JAFCO Foods

### **Television Systems and Services** **Expires February 29, 2020**

Healthcare-grade and commercial-grade television systems and accessories

Awarded suppliers: D&L Communication Systems, MDM Commercial Enterprises, Telehealth Services

### **Total Building Environment Systems and Controls** **Expires December 31, 2018**

Space controllers, zone sensors, overall monitoring and system training

Awarded suppliers: Blue Pillar, Siemens Industry, Trane

### **Uniforms, Mats, Microfiber and Towels** **Expires January 31, 2018**

The rental/lease or direct purchase of uniforms, mats, microfiber and/or towels

Awarded suppliers: Cintas, Superior Uniform Group, UniFirst, Vestagen Protective Technologies

### **Wall and Door Covering and Protection** **Expires January 31, 2019**

Wall and door coverings (such as wallpaper, handrails, chair rails, corner guards, bumper rails, bed locators and door protectors) that provide increased protection

Awarded suppliers: Inpro, Koroseal Interior Products, Pawling

### **Soaps, Lotions and Waterless Hand Rinses** **Expires September 30, 2017**

Alcohol rubs, hand rinses, foams, sprays and lotions used for hand hygiene

Awarded suppliers: Ecolab, GOJO, STERIS

### **Support Services Outsourcing – Facilities Operations** **Expires March 31, 2019**

Third party outsourcing of facilities management services including, housekeeping and environmental services, laundry and linen services, plant operations and patient transport

Awarded suppliers: ABM Healthcare Support Services, Aramark, DSS Staffing, MEDtegrity, Rickman Enterprise Group, SDB Contracting Services, Southwest Linen Services, Xanitos

### **Third Party Freight Management** **Expires May 31, 2019**

Third-party freight management services (freight reduction, cost analysis, rate improvement) and supply chain management functions (warehousing, transportation, distribution, freight consolidation)

Awarded suppliers: Cardinal Health (OptiFreight), L5 Express, Triose

### **Translation and Interpretation Services** **Expires June 30, 2020**

Language translation (document translation, document typesetting) and interpretation services (in-person, via telephone, video conferencing)

Awarded suppliers: GLOBO Language Solutions, InDemand Interpreting, Language Services Associates, Propio, Transperfect

### **Vending Machines and Services** **Expires December 31, 2017**

Vending machines (coffee, ice cream, frozen meals, beverages), kiosks, equipment, supplies and payment solutions technology (such as changers and ATMs)

Awarded suppliers: Gilly National, Vendture

### **Wall Art and Mirrors** **Expires April 30, 2019**

Artwork and mirrors available for lease or purchase, as well as consultation and design services

Awarded suppliers: Ambiance Group, ARCH Design, Artistic Framing

**Premier REACH™ categories****Waste Management Products and Services  
Expires May 31, 2019**

Consulting, audits, collection, hauling, incineration, landfill, waste disposal, sharps container services, recycling and biomediation

Awarded suppliers: AMS Med Waste, Clean Harbors, Curtis Bay, Daniels Sharpsmart, LBMedwaste, Medi-Waste, Rubicon, Refuse Specialists, Specific Waste, Sustainability Resources International, Stericycle, TransChem

**Workforce Solutions – Human Resources Technology  
Expires July 31, 2020**

Software applications, such as personnel sourcing and tracking, payroll, benefits, administration, performance development and regulation compliance, that improve and oversee talent management and performance

Awarded supplier: Job Market Maker

*Last updated: June 5, 2017*